Unlock Organisational Efficiency at Scale

Barbara Jezierska & Tobias Lauer

Legal

Today's Speakers

Barbara Jezierska

Technical Partner Manager

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Consultant Lead

NANGA
SMART
SOLUTIONS

Agenda

How we work?

In a nutshell

Challenges

What we've learned

CWM

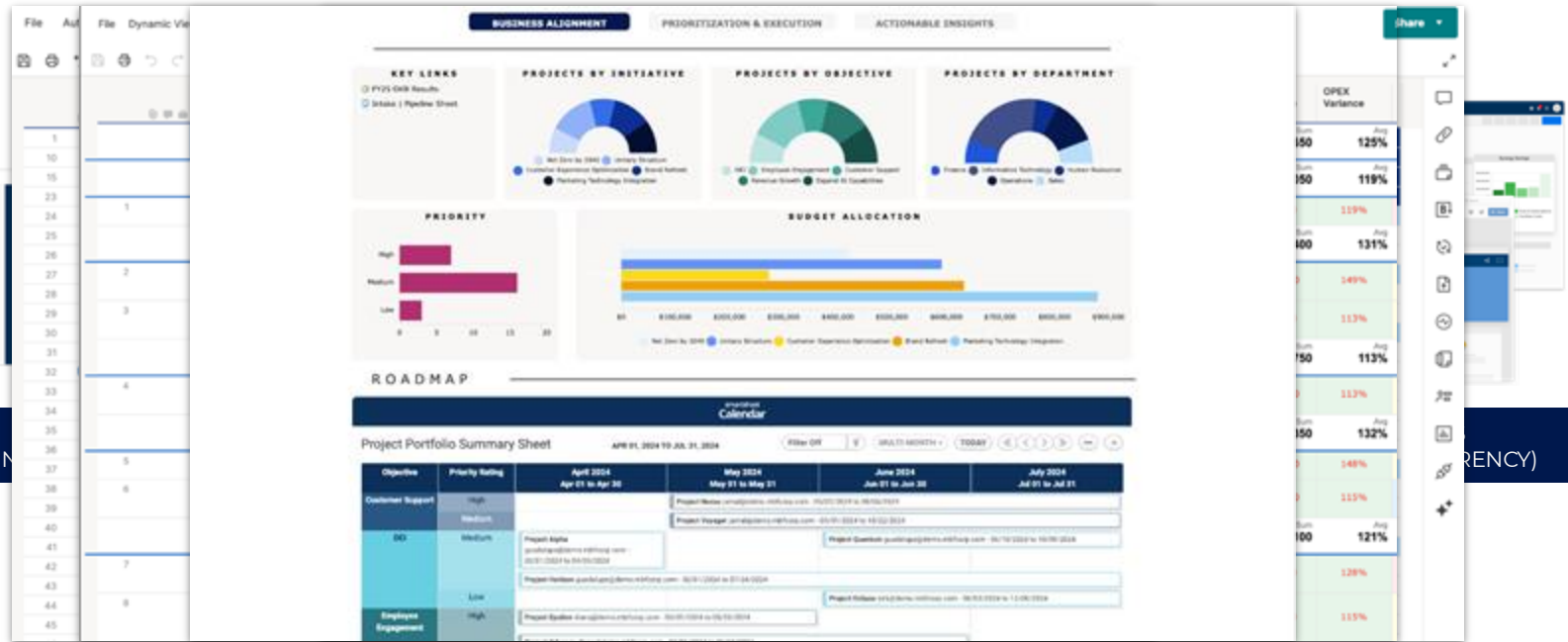Solution Introduction

Customer Stories
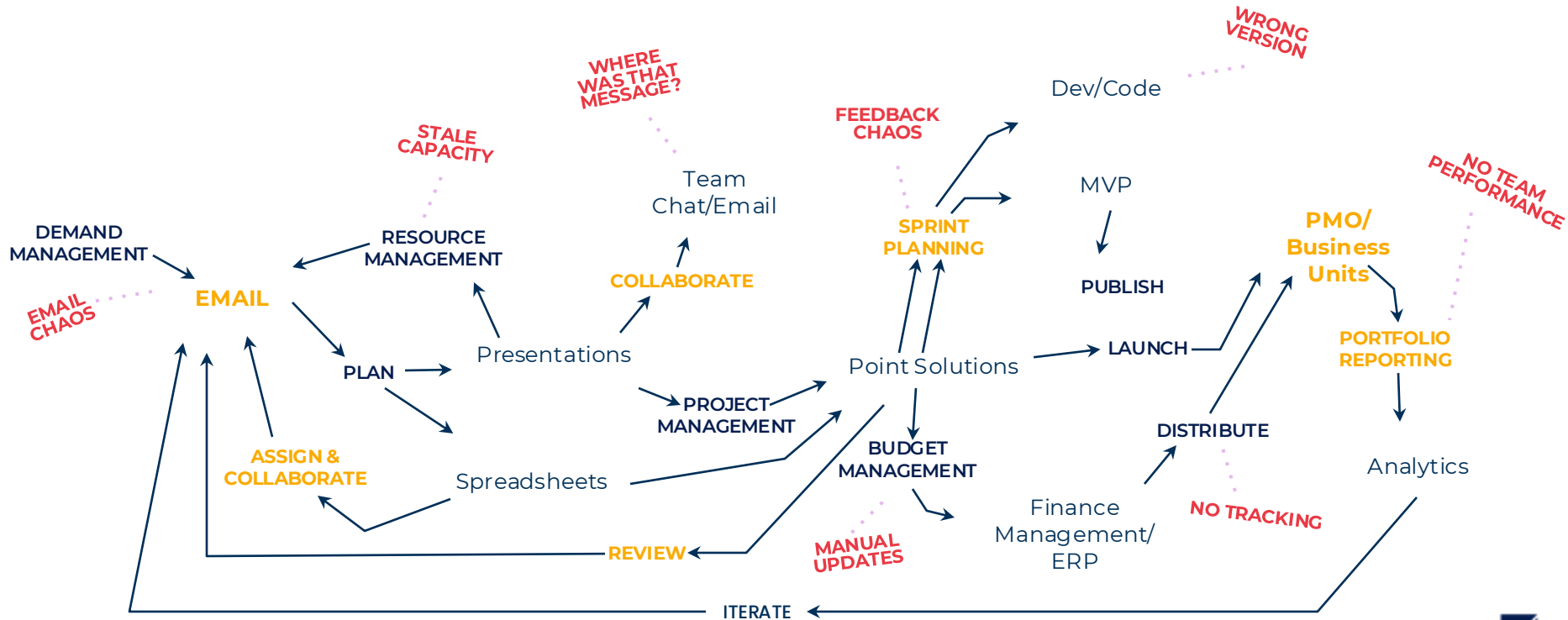
Real life examples

Q&A

Building a Smartsheet solution

Plan, capture, manage, automate and report on work with Smartsheet

Challenges

What we've learned

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So, this may resonate...

Barriers to maximising impact still persist

Project failures

26%

of projects do not meet their business goals, according to the Project Management Institute.*

Lack of strategic alignment

43%

of executives rate their enterprise as effective at assessing its ability to execute strategy successfully.**

Stalled digital transformation

70%

of organisations failed to successfully scale and sustain digital improvement.***

Barriers to maximising impact still persist

Project failures

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∨

Lack of a unified view of work

Lack of strategic alignment

43%

of executives rate their enterprise as effective at assessing its ability to execute strategy successfully.**

∨

Inefficient processes across disconnected apps

Stalled digital transformation

70%

of organisations failed to successfully scale and sustain digital improvement.***

∨

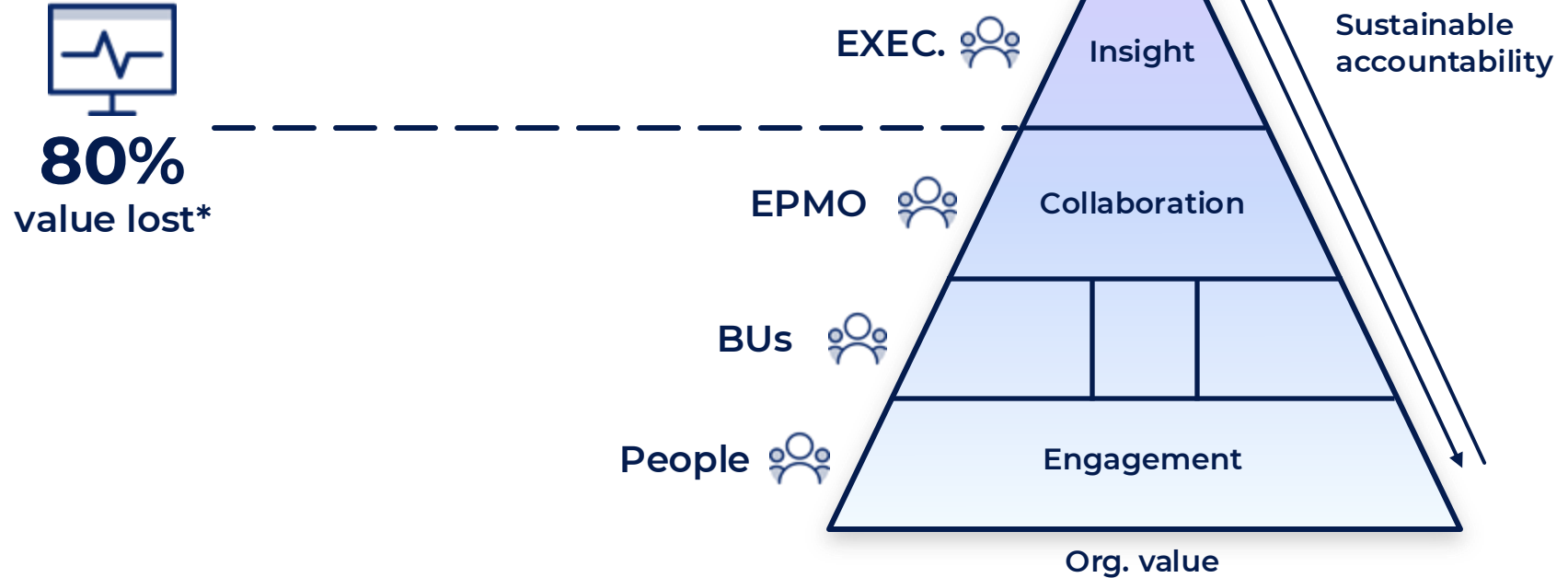**Scale and security risks**

True connection from top to bottom

80%
value lost*

EXEC.   Insight

EPMO   Collaboration

BUs

People   Engagement

Org. value

Sustainable accountability

CWM Solution

Efficiency at Scale

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Making Work Work

Collaborative Work Management in action

Plan the work

Align people, priorities, and purpose

Plan with confidence knowing Smartsheet helps teams align around shared goals to achieve results.

Do the work

Work efficiently, achieve more

Remove barriers to execution and harness AI-driven insights to help everyone deliver better outcomes.

Scale the work

Transform business, faster

Use human- and AI-powered work processes to achieve rapid, scalable results on a secure platform you can trust.

Solution Categories

EPMO
Focus on driving strategy alignment, investment priorities, and establish process, tools, and control for the org.

Business Operations
Drive continuous improvement in operations, collaboration, and finances

Business PMO
Involved in projects & portfolios across business units in an organization

Services Delivery
Deliver projects across clients with an output of a service, advisory, or expertise.

IT PMO
Responsible for executing IT projects, programs, and portfolios while being agile and value-driven.

Creative Management
Ensure events, projects & campaigns within Marketing or as an agency are executed efficiently.

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Bringing efficiency to the operational chaos

Strategic Planning

Demand Intake

Portfolio Prioritisation

Sourcing & Planning

Project / Work Execution

Portfolio Reporting

Microsoft 365   Google Workspace   slack   servicenow   **INTEGRATIONS**   okta   salesforce   tableau   Jira   Adobe

Unified Workflows

Data Aggregation at Scale

Frictionless Change Management

User-driven Innovation

Demand Intake

Streamline demand intake and automate approval workflow

- Gather the **necessary data** during the intake process in a **standardised format**
- Accurately and efficiently capture **incoming work** or **project requests** reducing the back and forth via email
- Begin to **triage all incoming requests** to ensure the right requests are progressed for prioritisation
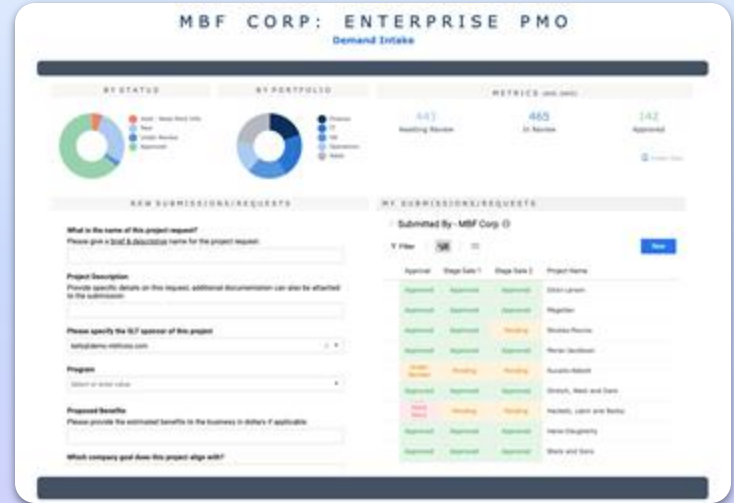
Project Work Execution

Converge teams, work, and communications on one platform

- **Align teams to execute on work** through effective communication and collaboration
- **Effectively manage timelines, risks, budgets and status** that are complex, cross-functional, and often hard to estimate
- Ensure **alignment between the project and organisational strategy** while keeping an eye on cross-functional dependencies

Portfolio Reporting

Demonstrate alignment between work and strategic goals

- Ensure **real-time, aggregated views of progress** across projects, programs, and portfolios
- **Show alignment** between individual / team work and strategic organisational goals
- **Reduce portfolio-wide risk** and **improve resource visibility**

Customer Stories

Nanga Smart Solutions

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NANGA
SMART
SOLUTIONS

2023 smartsheet aligned
Customer Success Champion

smartsheet | aligned
Silver Partner

MANUFACTURING SPECIALIST
smartsheet | aligned

We are your partner for Smartsheet success

NANGA Smart Solutions is a business unit of NANGA SYSTEMS GmbH, located in Stuttgart. We are a long-standing & award-winning Smartsheet partner, supporting customers worldwide.

Tobias Lauer
Consultant Lead

Kerstin Gräter
Senior Consultant

Jean Egi
Senior Consultant

- **Reselling**
- **Gap analysis & consulting**
- **PoC & Tool evaluation**
- **Solution building**
- **Customer specific integrations**
- **Data migration**
- **Technical support**
- **Training**
- **Rollout & Maintenance**

NANGA SMART SOLUTIONS

künz

Building the digital landscape in the construction industry

Enhance Efficiency

Real Time Collaboration

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Streamlined Projects

Reduce Onboarding Costs

50% Cut in onboarding costs

10X Faster workflow between office and construction site

"Unlike other collaboration platforms, which often require expert customization, Smartsheet offers intuitive templates tailored precisely to our needs."
Christian Hainzl
Head of Plant Commissioning at Künz

23 Project managers manage their projects with real-time data and reports - reliable and fast.

80 Hours saved per week by replacing extensive documentation work with simple forms and automation.

230 Smartsheet users who collaborate effectively across departments.

Integration Building between Smartsheet and enterprise tools

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NANGA SMART SOLUTIONS **CONNECTOR**

VELOCITY

"We have to align all priorities and dependencies of all projects in our department in order to deliver on time and in full to our internal and external customers."

Simon Grünig
Quality Control and Analytics Manager at CARBOGEN AMCIS

What is data integration about?

Extract   **Transform**   **Load**

Connecting the dots with Nanga Smart Solution Connector

"Our project managers can now allocate resources accurately and get a clearer picture of progress, milestones, and potential delays. They have all priorities and dependencies under control, which is essential for strategic planning and resource management."

Aurore Wicht-Riedel
Digital System Expert at CARBOGEN AMCIS

50% More projects per project manager

68% Team members feel a positive impact

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Bayer - improves collaboration of global teams

1500

Are in the solution. It all starts with a simple intake form where everyone involved can enter project details. With just one click, employees request a special toolkit that generates a suite of project management tools, including change, communication, and project plans.

20000

Hours of work saved alone in 2023.

smartsheet

BAYER

Smartsheet Advantages

*"**Speed** with which I can provide information to executives."*

*"**Visibility** and **transparency** into projects"*

*"**Enabling a company wide cultural shift**" - c*ut bureaucracy, reduce complexity, innovate, and embrace the dynamic approach of shared responsibility.*

Platform Capabilities

- Control Center
- Dynamic View
- Portfolio Management
- Project Management
- WorkApps

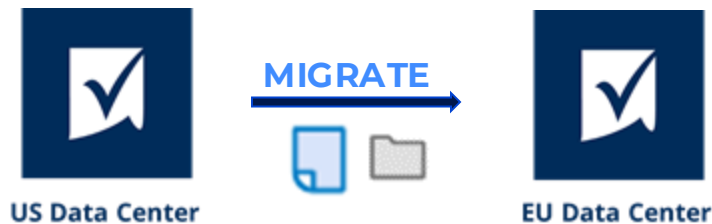**3** Hours of time saved per week per person for people in leadership positions.

500 Hours time savings in a team by switching from manual to automated processes.

Migrate data from US to EU/AU data centre

MIGRATE

US Data Center → **EU Data Center**

"With the Nanga Smarts Solution migrator , the migration of Smartsheet data from the US to the EU instance is quick and smooth. For most customers the migration is an important step for their GDPR compliance. After a successful migration all data is stored on servers hosted in Germany.
Tobias Lauer, Head of Nanga Smart Solutions

100% Data completeness

100% GDPR compliant

< 1d Downtimes per workspace

Let's connect at STAND 2, in front of BALLROOM 3

… and talk about your portfolio- and project management journey. We are excited to hear your story, exchange ideas and are looking forward to demo Smartsheet use cases.

Contact Form

Nanga Smart Solutions

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SUMMIT

13 Oct. 2025 | Munich

Join us for an **exclusive, free event** on achieving strategic growth and where we'll explore how a clear vision, AI and the right tools can help you **deliver impactful work.**

Hear from industry leaders at **Nestlé**, **Palfinger AG**, and **Thermo Fisher** on how they are shaping the future of work and driving business value.

The event is free, but places are limited. Explore the agenda and register now!

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Thank you!