#### Moving people forward for 60 years

## ESG Driven Project Portfolio Management: Insights from an Insurance Company Case Study

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### Agenda

- 1. Introduction
- 2. Literature Review
- 3. Research Methodology
- 4. Case study
- 5. Discussion & Conclusion





2025





















#### Transition to Sustainable Economy

 Companies play the key role – and sustainability is no longer just about image or compliance

resilience

innovation

long-term success

Projects and their management are considered as

"a way to sustainability".











#### Projects create future

## Sustainability

needs

Change

is organized in

**Projects** 























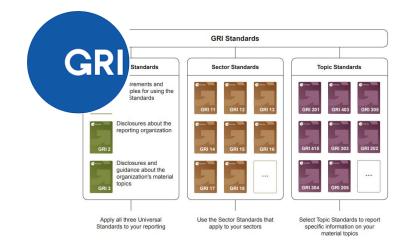




10 REDUCED INEQUALITIES



























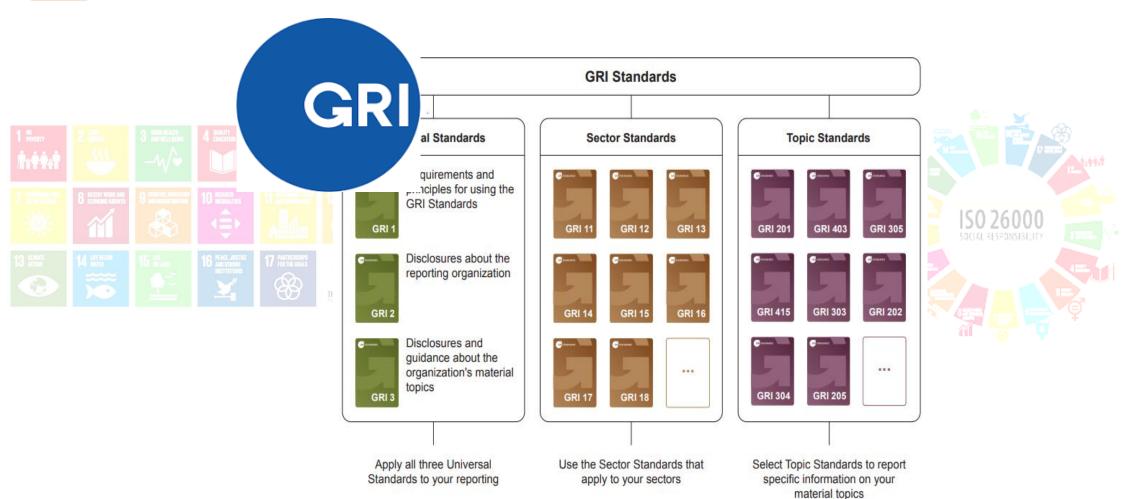


















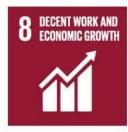
























































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- Growing awareness of Environmental, Social, and Governance (ESG) principles.
- Pressure on financial institutions to integrate ESG for transparency, risk management, and long-term value
- How can ESG be integrated in a flexible and adaptable way??













- Financial institutions face increasing pressure to adopt ESG principles.
- PPM is a strategic tool for aligning projects with sustainability and business goals.
- ESG integration in PPM supports better project selection and management based on environmental, social, and governance factors.

"How is this reflected in scientific literature versus real-world practice?"

























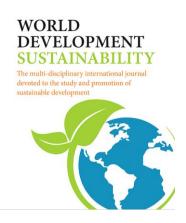
#### Hotest topic today!!

-> key areas include climate, biodiversity, energy, and economic development

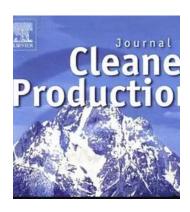
Across various publishing platforms, there are over **300-500 sustainability-specific journals** 

There are currently tens of thousands of scientific papers addressing sustainability, with a growing number published annually.

According to bibliometric studies, sustainability research has seen an explosive increase

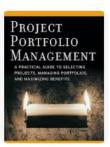








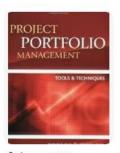
#### ....and even more articles and books on the topic of PPM



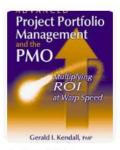
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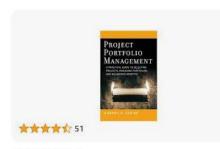
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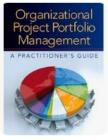
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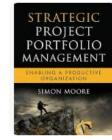
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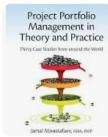
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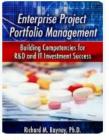
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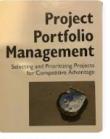
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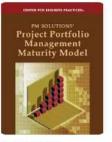
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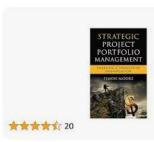
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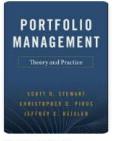
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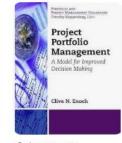
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#### **Our Literature Review**

SPM

Silvius (2017), Silvius & Schipper (2014), Armenia et al. (2019), Khalifeh et al. (2019), Friedrich (2021), Soares et al. (2024) ...

ESG-SPM

Shin et al. (2024), Gong et al. (2024), Savkovic (2024), Vera-Burau et al. (2025)

Sust PPM Siew (2016), Schipper & Silvius (2018), Silvius & Marnewick (2022), Berg et al. (2024), Gong et al. (2024), Wei & Zeng (2025) ...











#### From Literature Review



- Direct scientific research on ESG integration into PPM within financial institutions is still limited.
- However, relevant studies offer valuable context and indirect insights

















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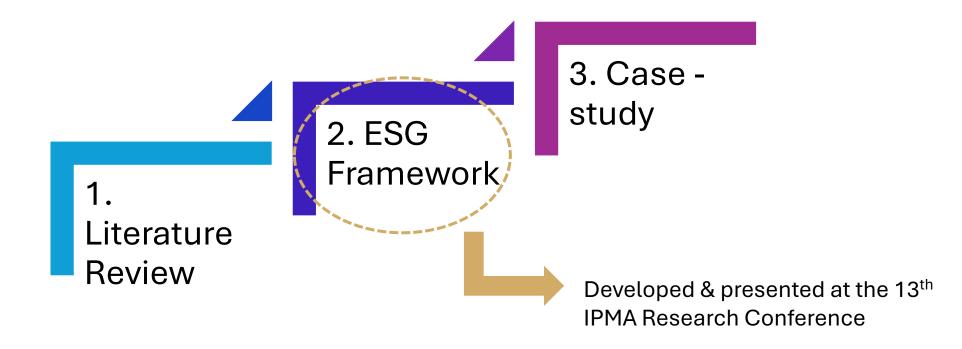






#### Research methodology

A qualitative approach – case-study













### Survey of Croatian Financial Institutions\*

#### Research Objective:

To assess how financial institutions integrate ESG principles into Project Portfolio Management & Impact of ESG Integration on Organizational ESG Rating

#### Survey Design:

18 structured questions, divided into 5 sections:

- Institutional and respondent background
- PPM and ESG KPIs
- ESG awareness and integration
- IV. ESG rating impact
- Benefits and improvement recommendations

\*Conducted in January 2025, 21 respondents from banking and insurance sectors





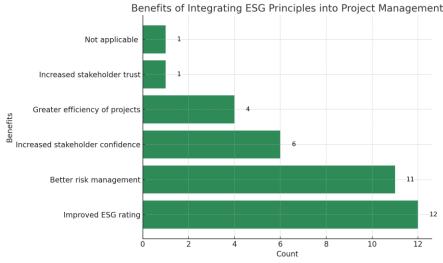






### Key Findings of the Conducted Survey

- 90.5% have established PPM frameworks, but only 19% apply ESG KPIs to all projects
- ESG is recognized as important, but implementation is inconsistent across projects
- ESG KPIs seen as important (76.2%), but only 33.3% rate them as very important
- Main barriers: unclear ESG KPIs, lack of training, <u>limited resources, resistance to change</u>
- 61.9% report improved ESG ratings, confirming a positive impact of ESG integration
- No prior studies directly link ESG with PPM—this research fills that gap



Recommendations for Successful ESG Integration

investing in effective IT solutions
education and raising awareness about ESG and rewarding projects that have met ESG KPIs
employee education
additional education and awareness of employees on ESG topics
Clearly defined ESG KPIs. Education of internal employees.
clear guidelines of the Board and management
Just move on
monitoring the competition
Regular training
measurable ESG KPIs with deadlines. Incorporating these KPIs into reward schemes within the organizati
Identify key stakeholders
make a high-quality snapshot of the situation and an action plan
Engage professional and socialized consultants
l don't know
Additional training of employees.
Education of all project stakeholders
resources
trust
education





















**Triglav Group** is the leading insurance-financial group in Slovenia and one of the largest in Southeast Europe, employing over 5,000 people and managing a business volume of more than €1.7 billion.

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## ESG-PPM Integration in a Triglav Insurance Croatia



- All strategic initiatives transformed into projects within the Project Portfolio
- Each project nomination includes:
- Financial indicators (Cost/Benefit, 5 years)
- ESG KPI contribution assessment
- PMO manages prioritization → based on both business and ESG impact
- ESG KPI evaluation is mandatory criteria for project selection











ID	ESG KPIs 2025	Goal
ESG 01	Reduce office paper consumption per employee	10%-50%
ESG 02	Increase the share of e-vehicles and hybrids in the vehicle fleet	Min 20/
ESG 03	Reduce energy consumption per employee	iglay Insuranc
ESG 04	Reduce energy consumption per employee  Reduce waste generated per employee  CT PORTFOLIO 2025  ESG KPI 2025	5%-15%
PROIF	CT PORTFOLIO 2025 ESG KPI 2025	



PROJECT PORTFOLIO 2025  An Example of ESG ATT  Reduce office Increase the share of a											
Project ID	Project	Program		paper consumption per		Increase the share of e- vehicles and hybrids in the fleet (goal: min 2%) No of e-vehicle Increase by:	ESG KPI contributio n in %	Reduce energy consumption per employee (target: 5%-15%) in kW Decrease by:	ESG KPI contributi on in %	Reduce waste generated per employee (target: 5%-15%) in kg Decrease by:	ESGKPI contributio n in %
CX-03	Improvement of mobile applications i.Triglav in TOZG – phase II	Customer experience	Business profitability Reduction of business costs - travel expenses, shipping costs, costs of sending reminders, office supplies Reduction of cost quota	3,00	12%						
TR-29	Al implementation in claims management processes	Organizational and operational excellence	Speeding up the compensation process Proposal for determining the basis for claims by an AI agent reduction of cost quota; reduction of FTE Achieving ESG goals Reduction of cost quota and claim quota	3,00	7%			2.500,00	10%	129,00	11%
RP-06	Product redesign - Auto liability	Product development	Product and process simplification, Achieving ESG goals by digitalization of products and process Reduction of cost quota	929,00	15,18%						





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### **Benefits of ESG + PPM integration:**



- Transparent sustainability tracking
- Better decision-making & prioritization
- Increased long-term company value & risk resilience
- Improved ESG rating → goal: leading position in Croatia by 2025









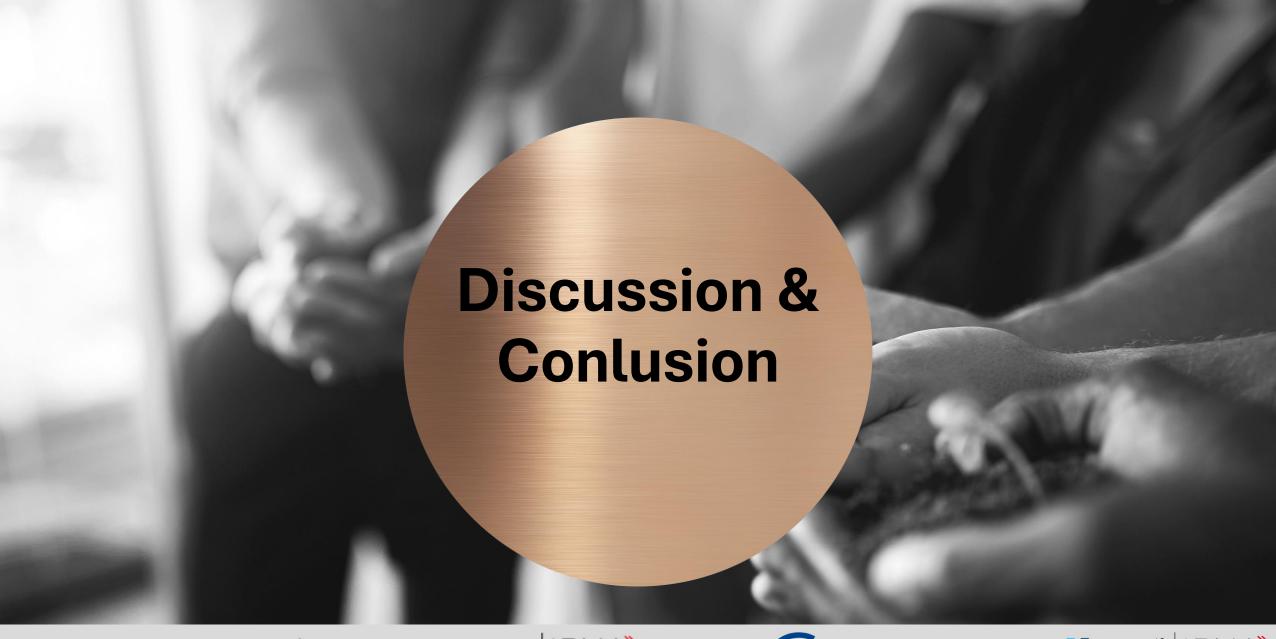


## Ranked 1<sup>st</sup> in the Croatian insurance industry ESG rating 2025





Croatian Chamber of Economy







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# ESG-PPM integration is **not optional but essential** for resilience & legitimacy

ESG integration into PPM = critical for sustainability & ESG rating improvement

Embedding ESG KPIs in portfolio governance tangible benefits:

- ✓ Better decision-making
- ✓ Stronger corporate reputation
- ✓ Alignment with long-term strategies

#### Limitations

Single case study (insurance sector) → limited transferability

Predominantly qualitative data → not statistically generalizable

ESG practices are evolving → findings reflect a specific maturity stage



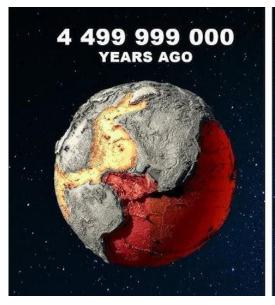








# PPM as a strategic driver of sustainability, resilience, and long-term value creation







- ESG-PPM integration will become a cornerstone of sustainable business models
- Robust frameworks + sector-specific KPIs + digital tools = competitive advantage
- Need for standardized ESG-PPM frameworks across industries





















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